



## **NEWS RELEASE | ECONOMIC DEVELOPMENT & TOURISM**

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### **City hosts hands-on workshop for local developers, over 120 attend**

The Danville Office of Economic Development & Tourism (DOEDT), in collaboration with Virginia Housing, hosted a sold-out Small-Scale Development Workshop on Thursday, February 26, at the Institute Conference Center. Over 120 participants were in attendance.

This full day training, led by the nationally recognized Incremental Development Alliance, provided participants with practical, hands-on instruction in neighborhood-based development. Workshop topics included: zoning navigation, permit processing, project sizing, skill assessment, incremental development approach, building local wealth, and more.

Speakers included Tiffany Elder and Aaron Lubeck of Incremental Development Alliance and Renee Burton, City of Danville Division Director of Planning.

DOEDT Project Manager, Samantha Bagbey, said “This workshop was centered around helping our community discover potentials, offer more collaboration opportunities, and a clearer understanding of how to develop buildings in our communities. We hope participants step away, feeling encouraged to reimagine what is possible and to identify opportunities in every type of space.”

Sponsors of this event included City of Danville’s Office of Economic Development and Tourism, Virginia Housing, Patrick County, Pittsylvania County, LOCUS Impact, Elizabeth Ware Realtors, Bearing Insurance, Blair Construction, and the Southern Virginia Regional Alliance. Event partners included the Southern Virginia Regional Alliance, Danville Pittsylvania Chamber of Commerce, Martinsville Henry County Chamber of Commerce, and surrounding localities, Halifax County IDA, Mecklenburg County Economic Development, Pittsylvania County Economic Development, and Patrick County Economic Development and Tourism.

Click here to learn more about upcoming workshops, trainings, and events hosted by the DOEDT:  
<https://www.discoverdanville.com/discover-danville-va-for-your-business-resources/>

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### **About the Danville Office of Economic Development & Tourism**

The Danville Office of Economic Development & Tourism drives the city's growth by recruiting and retaining businesses, supporting small business development, and fostering a dynamic environment for investment. The office also promotes Danville as a vibrant destination, showcasing the region's unique attractions, events, and visitor experiences. The DOEDT works to strengthen the local economy and enhance quality of life for residents, businesses, and visitors alike. Learn more at [www.discoverdanville.com](http://www.discoverdanville.com).