

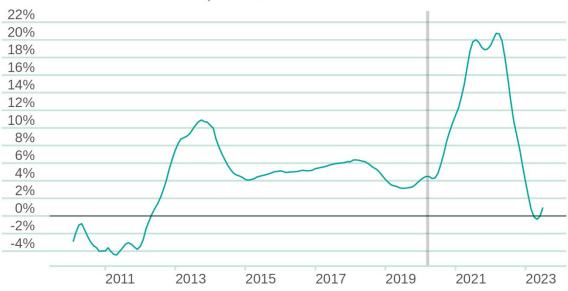


Housing and Economic Competitiveness

The current housing crisis:

- High prices
- High borrowing costs
- Low supply

Home Price Index YoY change Case-Shiller US HPI, October 2023



Source: S&P Dow Jones Indices LLC

Housing and locational decisions

- Housing is increasingly at the forefront of decision-making for households at almost all income levels.
- Decisions about employment often require workers to find housing when there may be no suitable units available.
- Worker mobility is essential to economic growth, particularly for young first-time homebuyers.
- We wanted to understand this dynamic across Virginia.

Primary Goals

- 1. To understand the role of housing in local and state economic competitiveness through interviews and focus groups.
- 2. To document examples of other regions or states integrating housing and economic development strategies.
- 3. To identify next steps in aligning economic development and housing needs and goals.

The result is a report we look forward to sharing with you all soon.



ABOUT US

Who is Chmura?



so you can make informed decisions to help your communities and businesses thrive.



Founded in 1998 by Christine Chmura, PhD. Offices based in Richmond, VA, and Cleveland, OH.





We are economists, data scientists, statisticians, and business professionals

who care about helping your community and business grow.



We are driven by client satisfaction and success.



Our top priority is excellence

in customer service and data quality.



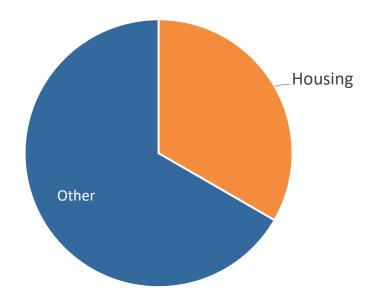


Housing and Economic Development are Intricately Connected

Inadequate housing supply hampers workforce mobility, limits job opportunities, and negatively impacts a state's economic competitiveness.

- Virginia is projected to add more than 140,000 new jobs by 2033 (conservative baseline)
- Housing affordability is needed to attract and retain the needed workforce to fill these jobs
- Cost of living is heavily driven by housing and rental prices
- Currently, Virginia ranks #12 among states with the highest median home price value

Housing Represents about 1/3 of the Market Basket Used to Track Inflation





Most Stakeholders Believe Housing Has a Critical Role in Economic **Development**

Housing is important to retain population and workforce

Housing is emerging as an issue for economic development but secondary to workforce and site selection

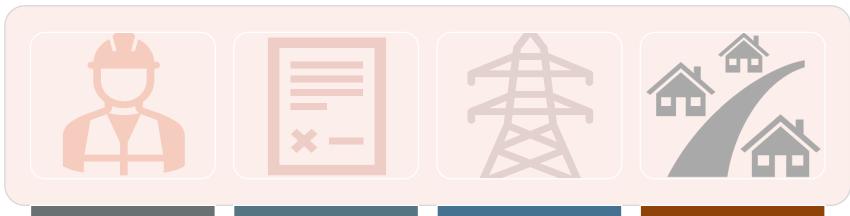
Housing is an important component of site preparation, and communities need to be able to show a plan is in place for housing

Housing availability is a question in a majority of RFPs, and local employers are actively engaging to ensure housing for employees

"Housing and economic development are one and the same."



Regions Share Common Barriers to Increasing Housing Supply



Unavailable Resources

Limited availability of both land and construction workers increase costs

Regulations

Outdated zoning and permit codes slow down and restrict housing projects, making them more expensive

Lack of Infrastructure

Infrastructure and utilities are costly to expand (especially in rural regions) which increase housing costs

NIMBYism

Residents have strong opinions against building additional housing in their neighborhoods



Some Preliminary Recommendations



Virginia Must Expand Availability and Reduce Barriers, Including...

- Update zoning for housing innovation in growth plans
 - Especially around innovations like manufactured housing
- Foster construction workforce participation
- Expanding training programs and transferable skills
- Develop additional financing options
 - Such as partnering with regional employers on mortgage assistance
- Lower the cost of regulation
 - Streamline permitting and review processes



Build on Efforts Positioning Housing as a Pillar for Economic Development

Incorporate economic development goals in housing plans and housing in economic development plans

Align economic development and housing planning efforts.

- Economic growth and housing are inseparable, and planning for the future has to reflect that.

Ensure that communities have the capacity and flexibility to use state and local dollars to address the biggest barriers to economic growth

-From site preparation to workforce housing

Foster collaboration among agencies Increase housing data availability and transparency







- Housing markets and labor sheds don't stop at municipal boundaries
- To meet the needs of Virginians, efforts to address this housing crisis must continue to foster regional collaboration





Increase Engagement with Private Employers

- Encourage Public Private Partnerships (PPPs)
- Facilitate collaborative efforts between state, localities, and employers in the form of PPPs that can be used to develop key infrastructure, assist with financing, or directly construct housing.
- Promote Virginia as a leader in housing innovation and attract businesses that support innovation



Conclusion

- Housing supply gaps inhibit workforce mobility, job opportunities, and economic competitiveness
- A sustainable economic development plan needs to be supported by a corresponding housing development strategy, and vice versa
- Solutions to address housing needs are needed at state, regional, and local levels
- Regional approaches such as this Summit are considered best practice for uniquely addressing housing and economic development needs





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